

## Message Text

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PAGE 01 STATE 302718  
ORIGIN AF-08

INFO OCT-01 ISO-00 /009 R

DRAFTED BY AF/W:BSKIRKPATRICK:IW  
APPROVED BY AF/W:RGHOUDEK

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O 141512Z DEC 76  
FM SECSTATE WASHDC  
TO AMEMBASSY CONAKRY IMMEDIATE

UNCLAS STATE 302718

FOR DAVID DLOUHY

E.O. 11652: N/A

TAGS:NAGB, NENC, GV

SUBJECT:SIFRA, PINEAPPLE PROJECT

WE HAVE SENT TELEX TODAY TO MR. IBRAHIM FOFANA THE FOLLOWING MESSAGE. PLEASE RELAY TO MR. YVES BRAULT:

1. ALTHOUGH OUR COST QUOTATION COVERED SUPPLYING 20 PRINTED COPIES IN ENGLISH ONLY WILL,SUPPLY 10 COPIES PRINTED IN ENGLISH AND 10 PRINTED IN FRENCH. PLEASE NOTE IN THE REWRITE OF THE CONTRACT WITH SIFRA THAT SHOULD THERE BE ANY CONFLICT BETWEEN THE ENGLISH AND FRENCH VERSIONS OF THE REPORT THAT ENGLISH WILL GOVERN.

2. WE ARE SORRY WE CANNOT PERFORM ADDITIONAL TASK OF HAVING DEL MONTE PERSONNEL PRESENT AND DISCUSS REPORT BUT THIS WORK ESTIMATED AT DOLS 15,000 WAS NOT INCLUDED IN OUR ORIGINAL QUOTATION. QUOTATION OF DOLS 21,200 COVERED SENDING A THREE-MAN TEAM TO GUINEA AND PREPARATION OF REPORT ONLY.

3. WE WILL ACCEPT THE PENALTY CLAUSE AT THE PERCENTAGES OUTLINED. THIS PENALTY IS TO APPLY WITHIN 30 DAYS FROM DEPARTURE OF TEAM FROM CONAKRY TO THE POSTING OF THE ENGLISH VERSION OF THE REPORT FROM OUR OFFICE. FRENCH  
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VERSION WILL BE POSTED SEVEN DAYS LATER TO ALLOW TRANSLATION AND PRINTING TIME. WE CANNOT AGREE TO ANY PENALTY RELATED TO RECEIPT REPORT IN CONAKRY AS THIS THEN INCLUDES THE MAILING TIME WHICH IS BEYOND OUR CONTROL.

4. ASSUME OTHER POINTS OUTLINED TO YOU BY TELEPHONE IN ABIDJAN HAVE ALL BEEN CLARIFIED AND MUTUALLY AGREED.

5. SUGGEST RE-WRITE CONTRACT IN CONAKRY EMBODYING VARIOUS CHANGES. HAVE SIFRA SIGN AND YOU TAKE TO LONDON WHERE WE CAN TALK ON TELEPHONE. SOLARI OR YOU WOULD THEN SIGN.

6. ASSUMING ALL GOES WELL WITH YOUR NEGOTIATIONS AND CONTRACT SIGNED INTEND TO PLACE TEAM IN CONAKRY FRIDAY, JANUARY 7, 1977. BEST REGARDS, S.R. BJONERUD, DEL MONTE, CORP. SAN FRANCISCO.

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**TAGS:** BAGB, BENC, GV, DEL MONTE CORP, (BJONERUD), (FOFANA, IBRAHIM)  
**To:** CONAKRY  
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